

TRADOLOGIE.COM

Urgent Hiring

Role:	Asst. Manager- Inside Sales
Designation:	Inside Sales Manager
Experience Required:	4 Years
Job Type:	Full Time
Location	Sector 62, Noida

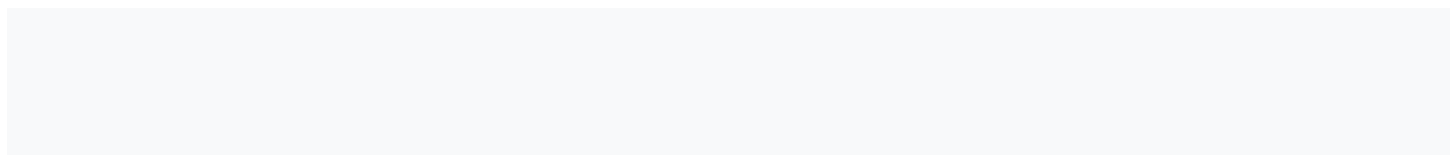
About Tradologie.Com

Tradologie.com is a next-generation B2B agro-commodity platform that leverages cutting-edge SaaS and AI technology. Our platform facilitates global transactions for a wide range of bulk agricultural commodities, such as rice, wheat, sugar, pulses, spices, edible oil, dry fruits, and various branded food products. We expedite and streamline the entire process from inquiry to payment, ensuring seamless transactions for our users.

Roles & Responsibilities

- Connect with the prospective customers over a phone call or virtual call, Introduce Tradologie.com and reason for the call.
- Assess the customers, whether they are relevant or no.
- Discuss the value proposition of Tradologie.
- Post discussion, submit the status against each prospective customer.
- Develop pipeline of the prospective customers and payment prospects.
- Close the sales.

Key Skills



- Proven experience in selling B2B, SaaS, digital marketing solutions.
- Should be able to work as an individual contributor to generate expected revenue.
- Strong track record of achieving and exceeding sales targets.
- Excellent ability to assess customer needs and drive sales through effective solution selling.
- Proficient in CRM software and sales management tools.
- Exceptional communication, negotiation, and interpersonal skills.
- Ability to work under pressure and achieve sales objectives.
- Minimum of 3 years of sales experience.
- Bachelor's degree in Business, Marketing, or a related field. MBA preferred.

Contact us to apply

info@tradologie.com

